



# Associate (m/f/d) for VICTORIAPARTNERS

VICTORIAPARTNERS is a leading independent investment banking boutique in the real estate sector in German speaking Europe. We are committed to delivering dedicated, best-in-class advice, analysis and financial services to our institutional clients including listed and non-listed property companies, private equity firms, asset and investment managers, institutional investors as well as selected family offices. Alongside our five business areas — M&A Advisory, Capital Markets Advisory, Institutional Capital & Funds Advisory, Corporate Advisory, as well as Capital Markets Research — VICTORIAPARTNERS assists its clients in structuring and executing strategic M&A transactions, equity and debt issuances at public markets, institutional fundraisings for non-listed vehicles as well as strategic and capital market related topics.

### Job description:

Our Associates play an important role in our advisory team and gain exposure in complex public and private M&A, capital markets or institutional fund transactions. They will gain knowledge of our investment banking services, develop analytical skills and will communicate actively with our clients and business partners. VICTORIAPARTNERS is looking for highly motivated candidates for an associate role.

## Responsibilities include but are not limited to:

- Performing detailed valuation analysis, including discounted cash flow, trading comparables, transaction comparables and LBO analysis
- Developing and using financial models and other financial analysis
- Helping manage transaction processes and assisting in structuring transactions
- Organizing and preparing presentation materials for use in live transaction projects or strategic client dialogue
- Assist our principals and associate principals on client coverage initiatives
- Support project coordination, including client communication and coordination of other external advisors



- Being responsible for monitoring and evaluating current events, valuation and other financial information
- Conduct real estate- and financial market- as well as product related research
- Coordination and supervision of interns

#### **Qualifications:**

- Strong academic record with Bachelor's degree, equivalent or above required
- Prior investment banking experience in M&A or real estate industry is essential
- Very strong quantitative and analytical skills (including Excel modelling and valuation)
- Exceptional written and verbal communication skills with specific ability to communicate concepts and ideas concisely and defend their validity
- Experience of preparing and maintaining presentations and benchmarking materials and other process documents required
- Experience of financial valuations with knowledge of DCF, LBO, merger modeling, comparable companies, precedent transactions required
- Ability to comfortably interact with clients in a professional manner
- Ability to manage projects and be ready to assume a high level of responsibility as a member of the team
- Ability to work well under pressure and tight deadlines
- Strong interpersonal skills, detail oriented, organized, pro-active
- Excellent verbal and written Gerrman as well as English language skills required

#### **Contact Information**

We are looking forward to receiving your application - please send your documents (Cover letter, CV, References and Transcript of Records) to *Sarina Engelke* at VICTORIAPARTNERS Human Resources (recruiting@victoriapartners.de)

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